



REQUEST FOR PROPOSAL NUMBER:

Date: 05, May, 2026

REQUEST FOR PROPOSAL

NAME: Request for Proposal for IT Infrastructure SPOF Project

## INTRODUCTION

ATOMA is looking for qualified and interested supplier to submit proposals for supply and implementation of IT Infrastructure SPOF Project (Single Point of Failure). The Technology Partner ("Supplier") shall deliver a fully integrated and redundant infrastructure solution addressing identified SPOFs.

### **Background ATOMA:**

A telecommunication company incorporated and existing under the Laws of Afghanistan and having its office at Park Plaza opposite to Shar-e Naw Park Kabul Afghanistan PO Box # 100208-07-054, Kabul. ATOMA is a leading telecom company in Afghanistan, having the highest number of customer base and operates a large network of sites across Afghanistan. ATOMA played a significant role in the development and expansion of telecommunications services in Afghanistan, particularly in the areas of mobile voice and data services. Offering a wide range of mobile communication services, including voice calls, SMS, mobile internet, and value-added services. We introduced various innovative products and packages tailored to the needs of Afghan consumers. Also serves the business sector, offering solutions such as mobile banking, enterprise connectivity, and other services to support businesses' communication needs.

### **Objectives of this RFP**

1. ATOMA will evaluate all proposals submitted in accordance with the requirements indicated in this RFP. Specifically, the criteria used to evaluate proposals will include:
  - a. Ability of IT Infrastructure Partner's proposed solution to meet the strategic goals and objectives of ATOMA
  - b. Ability of the vendor and proposed technologies to meet the business, functional and technical requirements contained in this RFP and future requirements in the context of ATOMA IT infrastructure in the area of Networking and Security.
  - c. Capability of the vendor to take end to end accountability of the IT Technology infrastructure being proposed.
  - d. Ability of the vendor(s) to operate in a multi-vendor environment and ensure a successful integration of IT Technology infrastructure solution to the existing Infrastructure environment.

- e. Capability and capacity of the bidder to deliver within ATOMA Timelines.
  - f. Creativity shown by the vendors in their response to the requirements set out in this RFP.
  - g. Ability of the vendor to demonstrate how best practice and ATOMA standards will be incorporated into the IT Infrastructure solution for ATOMA
  - h. Total Cost of Ownership as well as innovation of the commercial models.
  - i. Alignment to the target business and technical architecture of ATOMA – cloud evolution & Cyber Security
  - j. Preference will be given to solutions that have the best scenario of the following characteristics across the entire solution:
    - o Reduced risk
    - o High Availability
    - o Business Accepted Standard Design
    - o Flexibility & Manageability
    - o Easy to Integrate
2. ATOMA in its sole discretion reserves its right to evaluate all quotes by using information provided on above mentioned requirements.
3. ATOMA will not divulge its final selection criteria to any prospective tendering party nor will it be obliged to furnish any reasons for its selection(s).

In addition to these criteria, ATOMA places significant emphasis on the strategic fit with the Technology Partner and the ability to forge a relationship that challenges tradition and is based on strategic partnership, innovation and mutual success.

## **AMENDMENTS AND CLARIFICATIONS**

1. ATOMA reserves the right, after receipt of the submissions, to invite the responding party for clarification, presentation or negotiation of its response. Any such clarifications, presentations or supplements shall be considered to form part of the response submission. Any such discussion, issue of supplements or addenda or invitation to clarify or negotiate, should not be construed as an acceptance, award or allocation of the tender to that responding party.

2. No amendments to the provisions contained in this RFP will be binding on ATOMA. Written addenda will however be issued by ATOMA when amendments and / or clarifications to the RFP are deemed necessary. The ATOMA reserves the right to make whatever amendments or clarifications that in its view are reasonably necessary at any time.
  - a) ATOMA shall provide a written notice of any addenda issued to all known recipients of the RFP. ATOMA shall however, not be responsible for any prospective responding parties' failure to receive any addenda. The prospective responding party shall be solely responsible for ascertaining, prior to submission of its proposal, that any addenda issued have been received.
  - b) This RFP is not a contract and does not create an obligation on ATOMA part to procure the services of any company submitting a proposal. ATOMA reserves the right to reject any or all proposals at its sole and absolute discretion. Further, ATOMA reserves the right to cancel or withdraw this Request for Proposal at any time.
  - c) This RFP is selective and by invitation only.
  - d) Please also note that all expenses incurred in compiling and presenting your proposal shall be for your own account.

## Scope of Work

The ATOMA IT and Network Technology application footprint boasts many legacy and custom developed infrastructure that host and support critical business functions. However, it is networking and Security devices are full Cisco and others. (Refer to device list in APPENDIX-1)

Currently, ATOMA is on an aggressive drive to standardize systems architecture and consolidate its infrastructure footprint while increasing productivity and ease of management.

The size and maturity of ATOMA Network is recommendable though no redundancy. As a result, there's no high availability of services.

In order to manage this challenge, ATOMA identified the need to redundant it enterprise equipment's that are SPOF to enhance service availability and services down time.

The Technology Partner ("Supplier") shall deliver a **fully integrated and redundant infrastructure solution** addressing identified SPOFs, in accordance with this Scope of Work.

## **1. Supplier Responsibilities**

The Supplier shall be responsible for the following, on a turnkey basis:

- Design, supply, installation, configuration, and commissioning of the SPOF infrastructure solution.
- Ensuring full technical compatibility and alignment with ATOMA's existing in-datacenter infrastructure.
- Identification and documentation of all technical, network, power, and environmental requirements required to host and operate the solution.
- Conducting an infrastructure assessment, where required, to validate existing devices, configurations, and protocols.

## **2. Supply, Installation, and Implementation**

The Supplier shall provide, at a minimum:

### **1. Supply of Equipment and Software**

- All hardware, software, licenses subscription with 1- Year support, HWs Warranty minimum 3-Years and accessories required to deliver the approved solution.

### **2. Logistics and Transportation**

- Transportation and delivery of all components to designated warehouses or data centers, as alignment with ATOMA Procurement.

### **3. Installation and Configuration**

- Installation and configuration of (Routers, switches and Forti-manager)
- Implementation of redundancy and high-availability configurations.
- Integration with existing platforms, including management, monitoring, and reporting systems.

#### 4. Testing and Commissioning

- Execution of functional and system testing.
- Performance validation and redundancy failover testing.
- Formal system commissioning and handover for operational use.

#### 5. Acceptance Testing

- The Supplier shall conduct acceptance testing in coordination with ATOMA.
- Acceptance criteria shall be mutually agreed and documented prior to testing.
- Any defects identified during acceptance testing shall be resolved prior to final system acceptance.

#### 6. Documentation, Warranty, and Knowledge Transfer

The Supplier shall provide:

- Manufacturer warranties and support entitlements for all supplied components.
- Complete operational and maintenance documentation, including:
  - Architecture and configuration documents
  - Operations manuals and runbooks
  - Maintenance and troubleshooting guides
- Formal knowledge transfer and training sessions for designated ATOMA technical staff to enable independent operation and first-line support.

#### 7. Infrastructure and Connectivity Responsibilities

- **ATOMA Responsibilities**
  - Provision of LAN/WAN connectivity, Internet access, upstream network connectivity, and data center facilities, including inter-data-center links.
- **Supplier Responsibilities**
  - Specification of all required network interfaces, bandwidth, IP addressing, and dependencies necessary for commissioning and operational readiness.

- Advisory support regarding any additional infrastructure prerequisites required to realize the full benefits of the solution.

## 8. Deliverables

The Supplier shall provide the following deliverables:

- Detailed solution design and implementation plan
- Installed and fully operational redundant infrastructure
- Acceptance test reports
- As-built documentation
- Training materials and attendance records
- Warranty and support documentation

### Appendix-1

#### ATOMA IT Infrastructure Diagram & Hardware

supplier is not allowed to run an assessment tool on the network to pull information. ATOM IT team will be available to provide any required information's related to the project.



Equipment to be Redundant:

Name	Site-Name	Required	Business-Impact
Infrastructure Cores Switches	PR/DR	4	Services Availability & Operational Resilience

infrastructure Distribution Switches	PR/DR	4	Services Availability & Operational Resilience
Remote Aggregation Routers	PR/DR	4	Services Availability & Operational Resilience
Access Switches Power Supply	PR/DR	70	Services Availability & Operational Resilience
Forti Manager	PR	1	Services Availability & Operational Resilience

**Note: The exact specifications will be shared based on the initial assessment done by supplier and their recommendation.**

**Vendor Qualifications**

Interested firms should meet the following criteria:

- Supplier shall have partnership with Cisco and Fortinet
- Vendor must have Cisco and Fortinet certified engineers
- The Vendor must have similar experience

**Time Period:**

RFP Issuance date: 05, May, 2026

Proposal Submission Deadline: 26, May, 2026

Supplier shall submit their proposal in the given deadline, late submission will not be considered for evaluation.

**Proposal Submission Requirements**

Technical Proposal:

- Company profile
- Relevant experience
- Expert Staff CV's
- Work plan and timeline
- Team composition
- Sample and references of previous work experience

**Financial Proposal**

- Detail Cost breakdown HW's, Soft, Installation and Support.

- Payment terms
- Commercial proposal should be valid for two months.

### Evaluation Criteria

- Technical capabilities and experience (40%)
- Work plan and project implementation timeline (30%)
- Price and commercial terms (20%)
- Financial stability and references (10%)
- Compliance with Documentation Requirements (Pass/Fail)

### Eligibility Criteria

- Business license
- Any relevant license required for this specific service.
- Tax clearance certificate for the last three Year
- Years of experience
- Financial capability
- Similar project experience
- References from previous clients
- Conflict of interest declaration

### TENDERER'S ACKNOWLEDGEMENT/ PRELIMINARY NON-DISCLOSURE AGREEMENT.

#### 1. Tender's Acknowledgment:

Please mark as appropriate:

- We acknowledge receipt and acceptance of the RFP and intend to submit a tender as required
- We acknowledge receipt of the RFP but decline to tender for the following reasons: Please write your reason here: We undertake to return to ATOMA within the below-mentioned deadline from receipt of the complete RFP package with all attachments, information and documents related thereto as provided by ATOMA and any copies made thereof. The complete tender documents along with the Proposal to be submitted in a SEALED envelope addressed to the Supply Chain Department of ATOMA and to be physically submitted in the tender box located in ATOMA Head Office, Reception, located in Shar-E-Naw Kabul not later than Dated (19<sup>th</sup> May 2026). Bidders are requested to do the registration at ATOMA at the time of obtaining the RFP from ATOMA reception.

Bidders should ensure that they provide accurate email addresses and contact numbers at the time of registration. Bids are invited from reputable companies for "Request for Proposal for IT Infrastructure SPOF Project" according to ATOMA requirements and Technical Specifications as per RFP. Bid received after the mentioned deadline shall not be accepted. ATOMA reserves the right to accept or reject any or all bids and to annul the bidding at any time, without thereby incurring any liability to the affected supplier(s) or any obligations to inform the affected supplier(s) on the grounds of ATOMA's action.

## 2. Preliminary Non-Disclosure Agreement:

We agree that all information and documents contained in or related to this RFP as provided by ATOMA is proprietary information and shall be treated as confidential. We undertake that all such information and documents, as described above, shall not be divulged to any other party (such prohibition applies to any further release of information regarding this RFP by ATOMA) without the prior written permission from ATOMA to do so. We agree that this RFP and all information and documents relating to it and provided hereunder by ATOMA are not to be used for any purpose other than for the preparation of our tender submission. This undertaking will also apply to any subsequent contract resulting from this RFP.

Name: \_\_\_\_\_

Designation: \_\_\_\_\_

Signed / Date / Stamped: \_\_\_\_\_

## 3. Submission Instructions:

- All proposals must be submitted electronically to:  
[Temp\\_ismail.safil@atoma.com.af](mailto:Temp_ismail.safil@atoma.com.af), [sadeequllah@atoma.com.af](mailto:sadeequllah@atoma.com.af)
- All proposal which are submitted electronically must be **password protected**. Unprotected proposal will not be considered for further evaluation.
- The sealed envelope should be should be submitted at:  
ATOMA Head Office, Reception Shar-E Naw Kabul, Afghanistan.
- The sealed envelope must be placed in ATOMA tender box, located in ATOMA main office reception.
- All questions regarding this RFP must be submitted in writing.
- Responses will be provided to all potential bidders.
- Bids must remain valid for 120 days from the submission deadline.

- The bid must be submitted in English.
- ATOMA reserves the right to reject any or all proposals.

#### **General Requirements and Compliance**

- The supplier must have and always maintain and all the time, at its own cost and expense, all permits, licenses, authorization, and approval from relevant government entities necessary for the service provided under this RFP/Agreement.

All foreign companies are therefore required to ensure that all corporate documents are:

- Officially translated into English, if not already in English
- Notarized or certified by an appropriate authority in the country of origin (e.g., notary public, apostil, Ministry of foreign Affairs, or embassy) such as Business Licenses, Incorporation Certificates, Tax Certificates, Bank Reference Letters, ISO Certifications properly stamped, signed, and dated  
Failure to submit properly certified and verifiable documentation may result in disqualification or reduced eligibility.
- The top three suppliers shall present slide presentations to the cross-functional team comprised of IT, Network, legal and compliance and procurement).

#### **4. Queries and Submissions:**

All queries related to this document should be addressed to:

Procurement department of ATOMA

Email: [temp\\_ismail.safil@atoma.com.af](mailto:temp_ismail.safil@atoma.com.af) , [sadeequllah@atoma.com.af](mailto:sadeequllah@atoma.com.af) Phone# 0772227050, 0772222021.